



Insurance

Total and Permanent Disability (TPD)

Aon Hewitt Financial Education Series

Total and Permanent Disability (TPD) insurance will provide you with a lump sum payment should you suffer an illness or injury which causes permanent disability (as defined in the policy).

The proceeds are usually used to eliminate debt, pay for medical costs or modifications to the home, and provide a lump sum that can be used to help fund your cost of living.

Generally a permanent disability means that you are unlikely to work in your current occupation, a job that you've worked in, or a job that you could do as a result of previous training or study. There are many specialised definitions of TPD and your financial adviser can recommend the one most suitable for you.

Policy definitions

TPD products vary in their definition of total and permanent disablement. It is important you understand the definition that applies to your policy.

You also need to be aware of the difference between "Any" occupation and "Own" occupation. Under an "own" occupation, you are paid the claim when you are unable to work in your own occupation again. Under the "any" occupation you are paid your claim only if you are unable to work in any occupation suited to you by education, training, and experience.

This is a very important distinction. Let's take the example of a surgeon who suffers an injury to their hand which means they can never operate again. Under the "own" occupation the policy is likely to pay out, but this might not occur under the "any" occupation. This is because the surgeon could teach, lecture or still work in the medical field.

TPD through Super

By holding your TPD insurance through super you may be able to reduce your premiums. A further advantage of holding insurance through super is that you may be able to use pre-tax money to fund the premiums. For example, you are able to claim tax deduction on the contribution you made into your super for the cost of premium via either salary sacrifice or deductible contribution. Alternatively you can have the premiums deducted from your super account balance. This will allow you to take out insurance cover with no impact on your cash flow; however it will reduce your retirement savings.

You need to be aware that tax may be payable on the insurance proceeds if paid through super. It is likely that you will receive part of your TPD payment tax-free, however tax may be payable on the balance. The tax-free amount is based on a formula using days you have worked and days until your last retirement date, and as such will change on daily basis. In general, the younger you are the greater the proportion that will be tax free.

In addition, you need to be aware of the policy definition when holding TPD through super. This is because a TPD payment can only be released by the super fund if the “Any” occupation has been met. If an “Own” occupation definition was selected, and you met the definition, the insurance company would pay the insurance proceeds into your super fund. However the super fund would not release the proceeds to you unless you also meet the “Any” occupation definition (or an alternative condition of release such a retiring after reaching preservation age).

Only “Any” occupation policies are permitted from 1 July 2014 inside super. However existing policies before 1 July 2014, may continue to be held under the “Own” occupation definition. Your financial adviser can provide advice in regard to your personal situation.

Example – Benefit of TPD Insurance

Marcus is an electrician, married to Jenny with 2 children. One weekend he was on a ladder cleaning the gutters at home when he fell and broke his back, resulting in paraplegia.

Marcus had TPD cover with an “own” occupation definition. This covered the extensive medical bills, the cost of a wheelchair and modifications to the home, and allowed the mortgage to be repaid in full. Jenny’s income covered their living expenses, which were manageable given the home loan was repaid.

A couple of years after the accident Marcus was able to return to work part-time as a teacher at TAFE, and this had no impact on his TPD payment.

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This document, including all tax and super calculations, has been prepared using legislation in place as at the 1 July 2018.